

# Orange Business



# Business

Facts and figures / February 2023

## In summary

Orange Business, the enterprise division of the Orange Group, is a leading network and digital integrator, supporting customers create positive impact and achieve sustainable digital business.

The combined strength of our connectivity, cloud, and cybersecurity expertise, platforms, and partners, provides the foundation for a trusted digital experience for enterprises around the world.

## Key figures

**€7.9** billion revenues

**200** countries and territories covered

**30,000** employees in 65 countries

### Digital expertise:

**6,000** SDx experts

**4,000** Data, Digital and AI experts

**2,700+** Cybersecurity experts

**2,600** Cloud experts

**10,000** employees dedicated to customer care worldwide

**5** Major Service Centers (MSCs) in Brazil, Egypt, France, India and Mauritius

**18** Security Operations Centers (SOCs) around the world

### Customers:

**1,000** multinational clients

**3,000** large companies

**35,000** companies with over 50 employees

**2.5** million professionals and SMEs

# Find out more

## Focused portfolio aligned with 4 key value propositions

Four strategic value propositions address customers' business needs with a differentiated understanding of enterprise infrastructure:

- **Evolution Platform: Orchestrating secured digital infrastructure**

Relies on our leadership in next-generation connectivity solutions and leverages our ability to orchestrate networks, cloud, and cybersecurity components all together to lay the foundation for a secured, flexible, and virtualized platform. It addresses customers' business strategy combined with their infrastructure strategy.

- **Workplace Together: Reinventing ways of working and the employee experience**

Combines our know-how in connectivity, mobility, voice, video, and collaboration tools, while guaranteeing security. It includes the applications and processes employees need to do their job in a collaborative environment.

- **Augmented Customer Experience: Developing efficient and personalized customer relationships**

Supports companies to create more value and innovation in their customer experience and customer journey orchestration by simplifying interactions within their organization and across their partner ecosystems. It combines our know-how in contact centers, networks, voice, AI, and IT integration.

- **Smart Industries: Digitalizing operations**

Transforms and optimizes business through a sustainable digitization of assets, processes, workforces and products to deliver a positive impact for industrial customers – especially in factories. Built on our mastery of 4G and 5G private network, IoT connectivity, edge cloud and security.

Each value proposition is designed to live up to our promise of trust, to meet our ESG commitments and leverage the power of data.

## Build and operate complex infrastructures

Leveraging and transforming our traditional connectivity solutions, we orchestrate and secure the end-to-end digital infrastructures for our customers with next-generation connectivity and platforms.

- World's leading voice and data network: 200 countries and territories covered; supervised 24/7
- Airport Hub: SD-WAN platforms deployed in over 60 airports worldwide
- FTTO (Fiber to the Office): 55,000 customer sites connected in France
- Leader for the 22nd consecutive year in the "Gartner Magic Quadrant for Global Network Services"

## Design and manage end-to-end digital solutions

We bring a blend of infrastructure integration capabilities, digital expertise and a partner ecosystem across the digital value chain, enabling us to orchestrate infrastructures across connectivity, cloud and cybersecurity.

- **15 billion data** analyzed every day with FluxVision
- **99,000 cyber incidents** handled in 2022
- **+34 million IoT** connected objects worldwide
- **+70 cloud** datacenters on 5 continents
- Strengthened IT services capabilities with the creation of a **Digital Services Business Line**, focused on IT consulting and integration services in cloud, data and digital
- **5,000+ employees** to be part of re-skilling and up-skilling program by 2025 to boost digital capabilities around virtualization, cloud, data, AI and cybersecurity