



Press release

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Orange Business and VMware transform Flexible SD-WAN to simplify customer experience with digitalization and automation

Orange Business and VMware, Inc. (NYSE: VMW) are strengthening their partnership to deliver Flexible SD-WAN with VMware as the first fully embedded SD-WAN offering in Evolution Platform. The Orange Business Evolution Platform combines a secured digital infrastructure with an agile, cloud approach to order and manage services.

Cloud has become the benchmark for customer experience. Performance and trust are now non-negotiable, and innovation is the catalyst for customers' transformation roadmaps. Orange Business is transforming the way it provides the latest services from its ecosystem of partners, natively and digitally via Evolution Platform. The service platform enables enterprise customers to compose their own mix of services to meet their evolving business requirements, while benefiting from the performance of the Orange world-class infrastructure and global expertise.

Enterprises can access a catalog of products, including Flexible SD-WAN with VMware, via a self-service console or through an API, using Evolution Platform. Automation and service chaining in the platform simplify the management of the customer's entire digital infrastructure for secured user-to-cloud and cloud-to-cloud connectivity, as well as for voice services. It also enables end-to-end visibility and service guarantees.

Flexible SD-WAN with VMware addresses the needs of today's highly distributed, latency-sensitive workloads, applications, and devices at the edge. It provides advanced automation capabilities and an optimal user experience when accessing remote applications. This equals significantly improved employee productivity. Organizations can bring up sites faster, using 5G, LTE, Wi-Fi, or satellite for hard-to-service locations. Edge devices are auto-provisioned, lowering both IT costs and deployment times.

Orange Business customers consuming Flexible SD-WAN with VMware via Evolution Platform will benefit from a global network of Super Points of Presence (PoPs). These Super PoPs are located strategically on the Orange Tier 1 global backbone, close to the customer and cloud providers, significantly lowering latency for applications and services, as well as providing needed business agility.

"In today's digital-first business environment, the demand for a resilient, adaptable and secured network infrastructure has never been more critical. We welcome VMware on board Evolution Platform. Its SD-WAN offering will provide our customers with choice and

interoperability, enabling them to build the ideal network for their business,” said Jean-Noël Michel, vice president, Communication Services, Orange Business.

“We’re excited to bring the flexibility and enhanced performance of VMware SD-WAN to the Evolution Platform by Orange Business,” said Sanjay Uppal, senior vice president and general manager, Service Provider and Edge, VMware. “As a key element of our software-defined edge portfolio, SD-WAN allows organizations to modernize their digital infrastructure and monetize their network overlays by reducing networking infrastructure, providing zero trust and zero-touch pull-based capabilities and network programmability. Together with Orange Business, we will provide a more secure, reliable and scalable connectivity to organizations of all sizes across all industries.”

About Orange Business

Orange Business, the enterprise division of Orange, is a leading network and digital integrator, supporting customers to create positive impact and digital business. The combined strength of its next-generation connectivity, cloud, and cybersecurity expertise, platforms, and partners provides the foundation for enterprises around the world. With 30,000 employees across 65 countries, Orange Business enables its customers’ transformations by orchestrating end-to-end secured digital infrastructure and focusing on the employee, customer, and operational experience. More than 3,000 multinational enterprises, as well as two million professionals, companies and local communities in France, put their trust in Orange Business.

Orange is one of the world’s leading telecommunications operators with sales of 43.5 billion euros in 2022 and 296 million customers worldwide at 30 September 2023. In February 2023, the Group presented its strategic plan "Lead the Future", built on a new business model and guided by responsibility and efficiency. "Lead the Future" capitalizes on network excellence to reinforce Orange's leadership in service quality.

Orange is listed on the Euronext Paris (ORA) and on the New York Stock Exchange (ORAN).

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About VMware

VMware is a leading provider of multi-cloud services for all apps, enabling digital innovation with enterprise control. As a trusted foundation to accelerate innovation, VMware software gives businesses the flexibility and choice they need to build the future. Headquartered in Palo Alto, California, VMware is committed to building a better future through the company’s 2030 Agenda. For more information, please visit www.vmware.com/company.

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