



## **Orange Business acquires Expertime, a consulting company specialized in Microsoft technologies**

- **The acquisition of Expertime supports the Orange Business ambition to accelerate its growth in digital services and become the leading network and digital services integrator in Europe, while reinforcing existing Microsoft expertise within Orange Business**
- **The acquisition will support the fast growth in digital, public cloud, AI and data**

Expertime is an independent consulting company specialized in Microsoft technology solutions and is highly recognized for its expertise across applications, collaborative solutions and data. With a team of 165 employees – predominantly based in France – it has gained the highest certification levels on Microsoft technologies and solutions in public cloud, AI and data, all three areas being at the core of the Orange Business value proposition.

This acquisition is part of the Orange Business “Lead the future” strategic plan, which aims to accelerate its growth in digital services, both in France and across Europe. With this latest acquisition, Orange Business significantly strengthens its Microsoft dedicated practice, which supports businesses – notably SMBs – in their transition to the public cloud thanks to the Expertime experts on Microsoft Azure. This move enables Orange Business to realize its ambition to become a network and digital integrator that is certified with the latest technologies to support businesses with their digital transformation, in a positive, efficient and sustainable manner.

“In times where digital workforce resources are scarce, we are thrilled to welcome the team of Expertime to Orange Business. We are convinced that their skills and experience will be a major asset and enable us to continue helping businesses make the most of the current opportunities within cloud, AI and data, to roll out their digital transformation,” said François Fleutiaux, Executive Vice President, Orange Business France.

“Aligning our visions on how to meet our customers' specific business needs was a natural step in bringing us together. We are delighted with this operation, which delivers a true synergy between our know-how and will result in a complete value proposition for our clients and partners,” added Philippe Luzet, General Manager, Expertime.

Orange Business, the enterprise division of Orange, is a leading network and digital integrator, supporting customers to create positive impact and digital business. The combined strength of its next-generation connectivity, cloud, and cybersecurity expertise, platforms, and partners provides the foundation for enterprises around the world. With 30,000 employees across 65 countries, Orange Business enables its customers' transformations by orchestrating end-to-end secured digital infrastructure and focusing on the employee, customer, and operational experience. More than 3,000 multinational enterprises, as well as two million professionals, companies and local communities in France, put their trust in Orange Business.

Orange is one of the world's leading telecommunications operators with sales of 43.5 billion euros in 2022 and 296 million customers worldwide at 30 September 2023. In February 2023, the Group presented its strategic plan "Lead the Future", built on a new business model and guided by responsibility and efficiency. "Lead the Future" capitalizes on network excellence to reinforce Orange's leadership in service quality.

Orange is listed on the Euronext Paris (ORA) and on the New York Stock Exchange (ORAN).

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### About Expertime

Founded in 2003 by Cyril de Quéral and Jean-Pierre Vimard, Expertime is a key player in Microsoft technologies in France. Recognized for its expertise in Azure and Microsoft 365 cloud solutions, Expertime integrates these technologies to serve its customers' business needs. The company has a team of 165 experts specialized in artificial intelligence, application modernization, data mining and collaboration solutions.

Expertime has the highest levels of Microsoft certification and has already received three "Microsoft Partner of the year" awards. Expertime was also the incubator for Powell Software, one of the world's leading Microsoft-based Intranets.

Expertime teams are based in Paris, Nantes, Lyon, Aix-en-Provence and Hong Kong.

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